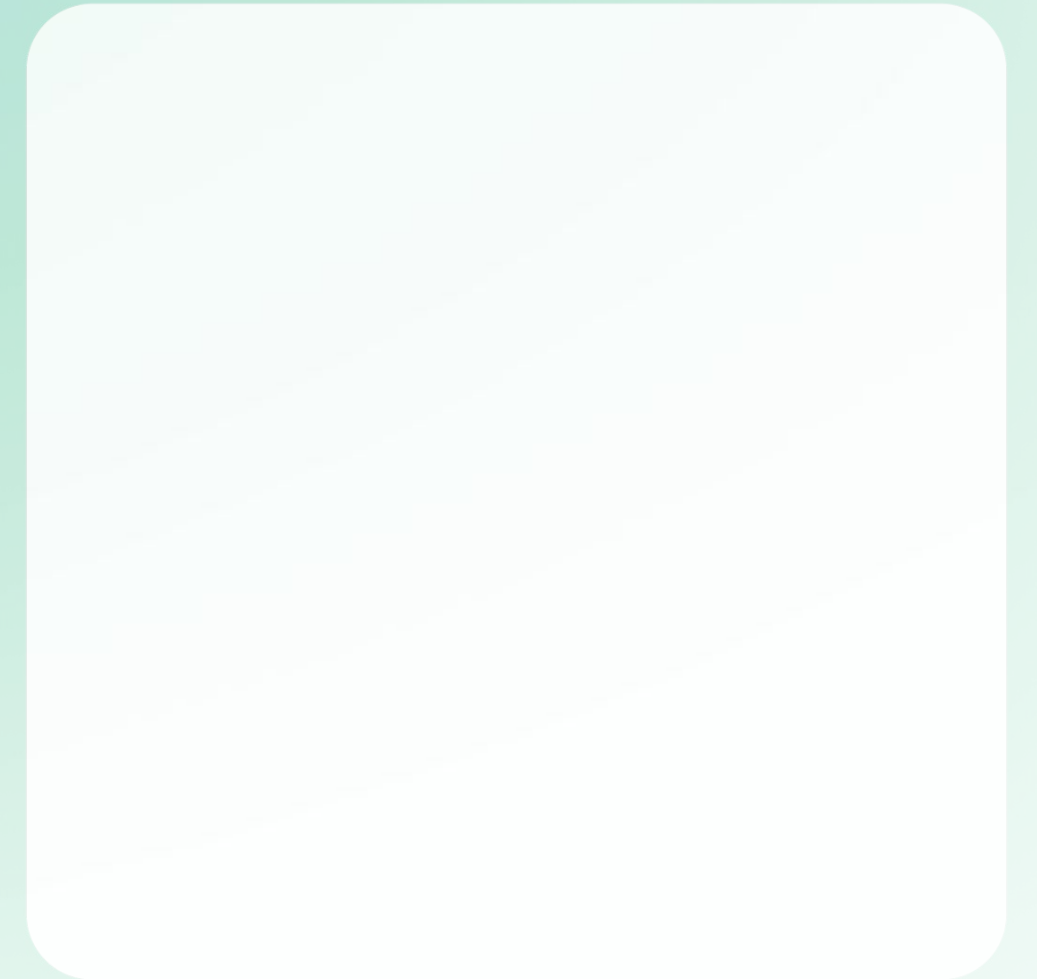# Press Kit

Stress Less, Grow More!

ShipMonk

SHIPMONK

Company Facts

Founded
2014

Number of employees
2,300+

KPIs we impact
- 99.8% of orders shipped on time within SLA
- 99.95% accuracy rate in fulfilling orders
- 99.8% inventory accuracy rate

Locations
- Fort Lauderdale, FL (HQ)
- Los Angeles, CA
- Las Vegas, NV
- Pittston, PA
- Louisville, KY
- Dallas-Fort Worth, TX
- Tecate, Mexico
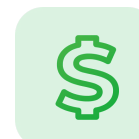- Tijuana, Mexico
- Canada
- United Kingdom
- Czech Republic

Investors
- Summit Partners
- SJF Ventures
- Grotech Ventures
- Supply Chain Ventures
- Periphas Capital

Points of differentiation
1. **The ShipMonk Fulfillment Network:** 12+ owned and operated fulfillment centers across the US, Canada, Mexico, the U.K., and Mainland Europe – no outsourcing, ever. Our AI-powered Virtual Carrier Network (VCN) and 3M sq. ft. of space ensure the fastest click-to-delivery, keeping customers happy.

2. **ShipMonk's Technology Advantage:** Gain a real-time, unified view of your inventory, orders, and shipping across all channels with our intelligent automation and tech-powered platform.

3. **Mom and Pop Support at a Global Scale:** Get dedicated support teams that treat you like family, with the global reach to crush it. Onsite support at every ShipMonk-owned fulfillment center.

4. **Transparent Pricing:** We believe in keeping things simple and building long-term partnerships with our merchants through transparent, all-inclusive pricing. Enjoy predictable costs and effortless growth—no hidden fees, no surprises. Get everything you need—fulfillment, shipping, and support.

5. **Bootstrapped and Profitable:** We're bootstrapped and profitable, giving merchants the financial stability they can count on.

Funding
- Series A — $10M (October 2018)
- Growth equity — $355M (January 2021)

Executive leadership team
- Jan Bednar, Founder & Executive Sponsor
- Kevin Sides, Co-Founder & President
- Vaclav Jares, Co-Founder & SVP of Product
- Aras Kolya, CRO
- Devin Weil, CFO
- Stuart Horowitz, CPO
- Mike Passales, CSCO

Who we are
At ShipMonk, innovative technology powers world-class fulfillment, all driven by our "merchant-first" philosophy.

With a 2,300-strong team and proprietary tools, we provide merchants with a seamless view of inventory, orders, and shipping across every sales channel.

JAN BEDNAR

Our Founder's Journey

Founded in 2014, ShipMonk was born from founder Jan Bednar's firsthand experience with shipping challenges. As a Czech immigrant, Jan saw how costly and complex international shipping discouraged American companies from reaching global customers. To bridge this gap, he launched a package-forwarding service that made U.S. products accessible worldwide.

Jan's vision quickly gained recognition, earning first place in the Florida Venture Forum Collegiate Competition and the Florida Atlantic University Business Plan Competition. Less than a year later, he pivoted to the overlooked world of ecommerce logistics, driven by a passion to revolutionize the industry. This bold move transformed ShipMonk into the powerhouse it is today.

In just 11 years, ShipMonk has grown to over 2,300 employees and 12 tech-driven fulfillment centers spanning 3.5 million square feet. Our success has earned us accolades from Inc. 5000, Deloitte Technology Fast 500, Entrepreneur 360, and Sun Sentinel Top Workplaces.

A Growth Timeline (2014-Present)

2014
- Jan Bednar founds BedaBox
- Wins 1st place: FAU Business Plan Competition, Florida Venture Forum, & Collegiate Competition
- Bedabox launches first official/ dedicated warehouse space via FAU Tech Runway

2015
- Starts offering fulfillment
- Hires first warehouse employee
- Florida fulfillment center expands to 15,000 sq. ft.

2016
- Launches proprietary order, inventory, and warehouse management software
- Rebrands BedaBox Fulfillment as ShipMonk

2017
- Florida fulfillment center expands to 80,000 sq. ft.
- Opens California fulfillment center (25,000 sq. ft.)

2018
- California fulfillment center expands to 95,000 sq. ft.
- Raises $10M in series A funding

2019
- Florida fulfillment center expands to 220,000 sq. ft.
- Opens Pennsylvania fulfillment center (70,000 sq. ft.)

2020
- California fulfillment center expands to 332,000 sq. ft.
- Pennsylvania fulfillment center expands to 260,000 sq. ft.
- Raises $290M in growth equity funding

2021
- Raises $65M in growth equity funding
- Opens Mexico fulfillment center (120,000 sq. ft.)
- Launches Section 321 fulfillment in Mexico
- Launches MonkProtect, a post-purchase suite for ecommerce brands

2022
- ShipMonk acquires Ruby Has Fulfillment
- New fulfillment centers: Las Vegas, NV; Louisville, KY; and Canada
- Opens Texas fulfillment center (250,000 sq. ft.)

2023
- Opens United Kingdom fulfillment center (70,000 sq. ft.)
- Opens Czech Republic fulfillment center (55,000 sq. ft.)
- Expands Section 321 operations in Mexico

2024
- Expands Pennsylvania & Nevada complexes to over 1M sq. ft.
- Kevin Sides, promoted to President

2025
- Expands Section 321 operations in Canada
- Launches 4 bonded fulfillment centers in the US

Merchant-First Fulfillment

ShipMonk is a growth partner for merchants, not just a 3PL. Powered by cutting-edge technology and our owned and operated fulfillment centers, we provide everything from the fastest click-to-delivery and real-time inventory to custom solutions. We're merchant-first: we handle the logistics, so merchants can focus on growth.

"As a large CPG that has been through several fulfillment partners in the last few years, we can finally say that we found a home. What sets ShipMonk apart from our previous providers is their approach to our relationship as a true partnership and their desire to grow and improve with us. They worked hard to assign the right people to our account, which has made all the difference. We know that our brand is in good hands."

Jason Welsh
Sr. Fulfillment Manager, Dr. Squatch

ShipMonk Core Values

These aren't just words on a wall; they're the principles that guide everything we do:

- ✓ **Merchant-First:** Your success is our success. We're obsessed with providing the best possible experience for our merchants.

- ✓ **People Make ShipMonk:** We're a team of passionate, dedicated individuals committed to your growth.

- ✓ **Own It:** We take responsibility for our actions and are accountable for delivering exceptional results.

- ✓ **Get Sh*t Done:** We're action-oriented and driven to achieve your goals.

- ✓ **Change the Score:** We're constantly innovating and pushing the boundaries of what's possible in fulfillment.

GLOBAL REACH, FASTER DELIVERY

The ShipMonk Fulfillment Network

Strategic locations. Optimized delivery. Maximum growth.

Ditch the limits. ShipMonk's custom fulfillment solutions fuel DTC & omnichannel growth. Our AI-powered Virtual Carrier Network ensures the fastest click-to-delivery, keeping customers happy. We ship millions of packages annually, working 7 days a week.

Fulfillment Domination

12+ owned and operated fulfillment centers across the US, Canada, Mexico, the U.K., and Mainland Europe – no outsourcing, ever.

Global Expansion

100+ integrations (Shopify, Amazon, TikTok) – go global now.

Efficiency Unleashed

Automated warehouse management, B2B fulfillment.

Inventory Mastery

Real-time visibility, automated replenishment.

Experience Control

Branded tracking, easy returns, limitless scaling.

3M total square feet in our network

Dallas, TX 🇺🇸   Fort Lauderdale, FL 🇺🇸   Los Angeles, CA 🇺🇸   Las Vegas, NV 🇺🇸   Louisville, KY 🇺🇸   Pittston, PA 🇺🇸   Ontario, Canada 🇨🇦   Tecate, Mexico 🇲🇽   Tijuana, Mexico 🇲🇽   Coalville, United Kingdom 🇬🇧   Cheb, Czechia 🇨🇿
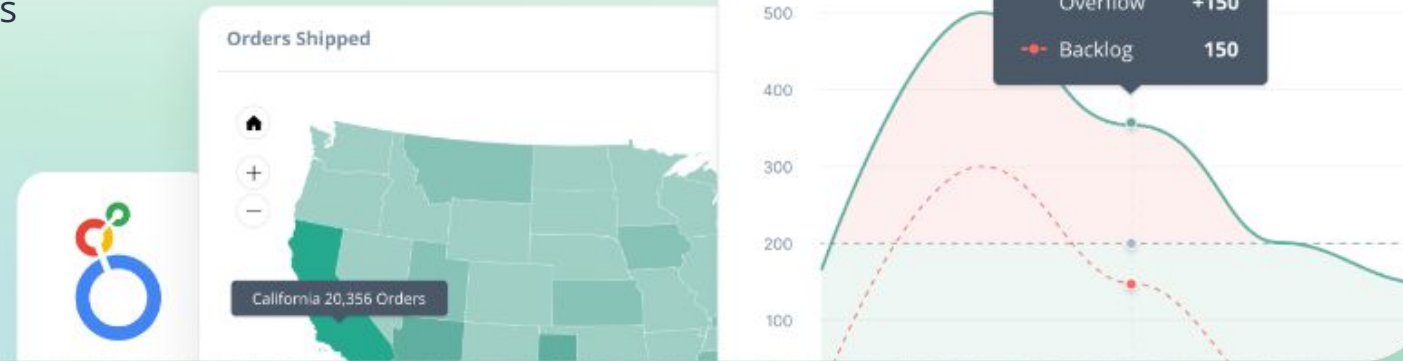
Order Management

Total visibility from click to deliver

Fulfillment Status

⚠	Unable to Submit	3
🕐	On Hold	4
📄	Submitted	427
📥	Pick and progress	223
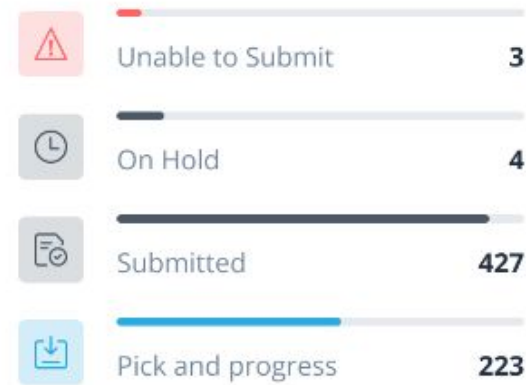
Analytics

Deep fulfillment insights and seamless integration with Looker and other leading BI platforms

Orders Shipped

California 20,356 Orders

Order Forecast Ove

Tuesday
07/12/2024

Forecast	200	
Submitted	350	
Overflow	+150	
Backlog	150	

Delivery Protection

Seamless post-purchase protection with MonkProtect's automated claims process

MonkProtect™

Inventory Management

Optimize stock, maximize profits

Product Detail

SKU Name:
SLGM Titanium_3oz

Product Name:
SLGM Titanium

Inventory on Hand	Available	Final	Allocated
0	0	0	0
2,419	2,398	2,398	30
2,000	2,000	2,000	20
419	398	398	10
3,500	3,500	3,500	0

ShipMonk's Technology Advantage

Intelligent automation and data-driven insights for growth. Say goodbye to manual processes and tribal knowledge.

Post-Purchase Experience

Delight customers with branded tracking, simplified returns, and cost-effective reverse logistics, integrated with leading platforms like Loop

Shipping Management

Cut costs with our VCN

Shipping Mapping

🇺🇸 United States ✓   🇬🇧 United Kingdom

Domestic - Under 1lb ⓘ

⦿	ShipMonk US **2 Day**	(2 days)
○	ShipMonk US **Standard**	(2-5 days)
○	ShipMonk US **Economy**	(3-7 days)

Tech-Powered Warehouse Management

Automated efficiency & savings

Expected	Low Stock	Out of Stock
8,419	329	230

Integrations

100+ channels, one platform

CELEBRATING OUR ACHIEVEMENTS

Awards and Recognition

Inc. 5000 Fastest-Growing Private Companies in America - 2025, 2024, 2023, 2022, 2021, 2020, 2019, 2018

Inc. Regionals Southeast Fastest-Growing Companies - 2025 (#125), 2024 (#130), 2023 (#90), 2022 (#26)

Inc. Best-Led Companies - 2021 (#217)

Deloitte Technology Fast 500 Fastest-Growing Companies in North America - 2022 (#44), 2021 (#109), 2020 (#73)

Capterra

Shortlist for:
- Logistics - 2024, 2023
- Transportation Management - 2024, 2023, 2022
- Order Management - 2024, 2023, 2022
- Inventory Management - 2024, 2023, 2022
- Warehouse Management - 2024, 2023, 2022
- Shipping - 2024, 2023, 2022

Software Advice.

Front runner for:
- Logistics - 2024, 2023
- Transportation Management - 2024, 2023, 2022
- Order Management - 2024, 2022
- Inventory Management - 2022
- Warehouse Management - 2024, 2023, 2022
- Shipping - 2024, 2022

GetApp

Category Leaders:
- Logistics - 2024, 2023
- Transportation Management - 2023, 2022

Business Intelligence Group
- Company of the Year - 2023, 2022, 2021

Business Intelligence Group
- Excellence in Customer Service - 2024, 2023, 2022, 2021

South Florida Sun Sentinel
- Top Workplaces - 2023, 2021

South Florida Business Journal
- Business of the Year - 2024

Logo, Spelling, and Fonts

Logo clear space

The clear space determines the space that is reserved for the brand itself. No other graphic item or text may be placed here. The logo exclusion zone is equal to the width of the letter "O" in the ShipMonk sign, which is marked as X in the diagram.

How to write ShipMonk

When referring to ShipMonk, please ensure it is presented as a single word with both "Ship" and "Monk" capitalized. It should always be written as "ShipMonk," never as "Shipmonk," "shipmonk," or "Ship Monk."

✅ **ShipMonk**

❌ **shipmonk**

❌ **Shipmonk**

❌ **Ship Monk**

Fonts

The main typeface is Open Sans, which is suitable for small and large text size. The additional typeface is Montserrat. Use in combination with Inter font for headlines and highlighted texts. It is used in all available styles as needed by the application.

Montserrat - ExtraBold

Montserrat - SemiBold

Montserrat - Regular

Open Sans - ExtraBold

Open Sans - SemiBold

Open Sans - Regular

Logo Variations

We have a primary ShipMonk logo that is used for both print and digital media. The color variations of the logo are applied based on the background to ensure that it remains well-contrasted against it.

ShipMonk **ShipMonk** **ShipMonk**

Primary Colors

Primary brand colors are carefully chosen colors that represent a brand's personality, values, and essence. These colors are selected as the primary colors and should be used on most materials.

Navy Blue

RGB 42 / 49 / 65
HEX #2a3141
CMYK 85 / 70 / 48 / 52
Pantone 533 C

Fresh Green

RGB 20 / 170 / 60
HEX #14aa3c
CMYK 78 / 0 / 97 / 0
Pantone 354 C

Cardboard Yellow

RGB 226 / 186 / 86
HEX #e2ba56
CMYK 13 / 26 / 75 / 0
Pantone 142 C

Technology Gradient

RGB 50 / 183 / 128
HEX #32b780
CMYK 72 / 0 / 63 / 0

RGB 30 / 152 / 183
HEX #1e98b7
CMYK 76 / 21 / 21 / 3

Fulfillment Gradient

RGB 82 / 184 / 72
HEX #52b848
CMYK 68 / 0 / 88 / 0

RGB 20 / 170 / 60
HEX #14aa3c
CMYK 78 / 0 / 97 / 0

Thank You

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